

Profile of William G. Becker

Contributed by Bill Becker
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Mr. Becker is the founder and President of the American Real Estate Investors Institute, a company specializing in the education of real estate investors throughout the Delaware Valley Tri-State Area (Pa. NJ & Del.). The Institute teaches real estate investment through intensive primary training programs, network mentoring, and specialized programs for investors who are interested in specific real estate strategies. These strategies include, but are not limited to, sheriff sales, tax sales, foreclosures, lease options, rent to own, rehabs, and discounted mortgages. He has participated as a lecturer and instructor for nearly 20 years and has become an exemplary trainer of trainers as well.

Mr. Becker has been a Philadelphia resident for over 50 years and a real estate investor for over 20 years. He specializes in foreclosures, estate sales, and sheriff sales and continues to be heavily involved in real estate investments, both to sell and rent. Bill has dealt with hundreds of properties with a portfolio consisting of large commercial properties and an active interest in residential properties.

Mr. Becker purchased a 41,000 sq ft office building in Cherry Hill NJ taking possession in Jan of 1995. The building was an REO bank repossessed property that he purchased for \$1,000,000 with no money down. The building was sold in March 2000 for \$2.1 million. As a condition of the sale, Mr. Becker leased back 12,000 sq. ft. and established a new company, Business Executive Complex to accommodate his corporate headquarters for his training facilities and continue his participation in Executive Suites as a Marketing and Acquisitions partner. His most recent acquisition with partners has been a 90,000 sq ft office building in Mays Landing NJ, again a no money down transaction at a purchase price of just under six (6) million dollars.

Mr. Becker is the author of five real estate investment books and has recorded 18 educational and motivational audiotapes. He has been a guest speaker and instructor for other nationally known real estate investment programs and real estate investment clubs across America. He has also consulted for a worldwide company who recently contracted him to open up a major real estate investment office operation in Europe, whereby he spent six months, and as a result has successfully organized the entire United Kingdom. Mr. Becker has also been an instructor and guest lecturer at Temple and Drexel Universities, and has conducted classes in real estate investment at various community colleges in the Delaware Valley.

For nearly 20 years, Mr. Becker has taught or consulted with well over 10,000 students in the real estate investment field. Presently, he continues his own active real estate investing, and he provides his services as a coach, consultant, and mentor to other real estate investors through the American Real Estate Investors Institute.